

ONPA Members-

It is that time of year again for ONPA to offer our Ad managers and sales staff, high quality training. This year the event will take place on Friday September 23rd at the Embassy Suites Washington Square from 9am-4:30pm. (Address is 9000 SW Washington Square Rd, Tigard, OR 97223)

**If you are traveling a long distance and will need to stay over one night, the line for reservations is 503-644-4000. Room rate will no longer be valid after Monday Sept 5<sup>th</sup>.** Please make sure to let them know our group code is XOP. You can mention ONPA also to get the room rate of \$154.

Below is the agenda. Registration will be \$129 per attendee. Registration forms to come in the next couple of days.

Newspaper:

Attendee name	Email	Cost
Total		
Check here if paying by check		<input type="checkbox"/>

Keynote Speaker Ryan Dohrn <http://360adsales.com/ad-sales-training-expert>

- 9am-9:30 - Welcome and introductions
- 9:30-11am - Best Ad Ideas (Please come prepared to bring your best new idea)
- 11-12 noon - Time Management Mania- Ryan Dohrn
- 12 noon- 1:15pm Awards luncheon
- 1:15pm-2:15pm Business Development Bonanza- Ryan Dohrn
- 2:15pm-3:15pm Closing Business Faster- Ryan Dohrn
- 3:15-4:15 Debating Digital Dilemma- Ryan Dohrn
- 4:30 - adjourn

Credit card information:

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Card Number	Expiration Date	Security Code
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Billing address	Authorized Signature	

If paying by check please make check payable to ONPA and mail to  
ONPA 4000 Kruse Way Place. Bldg 2 Ste 160, Lake Oswego, OR 97035

Registration due by September 13<sup>th</sup>, 2016 by email to [laurie@orenews.com](mailto:laurie@orenews.com) or fax to 503-639-9009